

## Licensed P&C Insurance Sales Agent (Inside)

Insuritas – East Windsor, CT

If you are an energetic sales person looking for a fun and challenging career, Insuritas is just the place for you! We are an innovative company that is changing the way insurance is marketed to consumers and we would love for you to be a part of it! As an Insuritas Insurance Sales Agent, you'll get to help people with your sales and insurance knowledge – all within an exciting and collaborative environment.

### Duties for Inside Sales Agent:

- Engage prospective clients and help assess their goals and needs in a timely manner.
- Unlimited generated leads from an external sales lead system (No cold calling).
- Develop a rapport based upon trust and integrity.
- Make customized product recommendations based upon your assessment.
- Act as a broker for top insurance companies.

Property and casualty licensing is **REQUIRED**. We offer paid training and full support in learning our computer systems. Upon successful completion of our training program, you will earn a base salary of \$40,000 a year plus a generous monthly incentive tied to performance results, which on average from our current agents is \$1,400.

### Job Requirements:

- Excited by the idea of changing the way consumers buy insurance within a brokerage environment.
- Ability to work in a dynamic environment, and adapt at mastering new processes and procedures.
- Must be flexible with regards to scheduling.
- Comfortable working in a call center environment, however you are not micromanaged.
- Ability to work in a fast paced environment.
- Be a team player that wants to be a part of something bigger than just his/her "job."
- Passion for providing a great customer experience.
- A current Property & Casualty license **REQUIRED**.
- 1 – 2 years of sales experience – with a proven track record of sales skills and abilities.
- College degree preferred, but not required.

We offer a full suite of benefits including medical and dental insurance, life Insurance, a 401(k) retirement plan, vacation and sick time as well as nine paid holidays.

